



Case study: Quinto Crane & Plant Limited

Larking Gowen assisted the new owners throughout the acquisition process in a multi-million pound deal.

The deal

In addition to being one of East Anglia's largest crane hire companies, Quinto Crane & Plant Limited also offers a machinery moving division and training department.

Our role

Larking Gowen Corporate Transactions played an intrinsic role in the acquisition process, including:

- Preparing financial forecasts and a detailed business plan
- Liaising with potential lenders
- Undertaking detailed financial due diligence
- Corresponding with other professional advisors
- Reviewing legal documentation
- Advising throughout and beyond the transaction

Client:

Quinto Crane & Plant Limited

Industry sector:

Crane hire

Transaction:

Business acquisition

Key highlight:

Larking Gowen assisted new owners, Oliver and Hannah Arnold, throughout the acquisition process in a multi-million pound deal, which promises to safeguard the jobs of 125 employees and guarantee future investment for the company.



Comments

Oliver Arnold, acquirer, said:

"It is a massive investment for us but the business has a fantastic reputation and a successful name."

"The deal would not have been possible without James Lay and his team from Larking Gowen."

James Lay, Larking Gowen Partner, said:

"Quinto is a family owned company with an impressive history. Now that the previous owners have sought an exit it gives a fantastic opportunity for Oliver and Hannah to instil direction and growth for the future."

"I have no doubt that Quinto will prove to be a huge success in their hands. We look forward to continuing our relationship with Oliver and Hannah."