



## Case study: Signs Express Holdings Limited

Larking Gowen assisted the shareholders with the sale of their shares by way of a company purchase of own shares, helping negotiate the main terms and structure of the deal.

### The deal

As a franchisor, Signs Express Holdings Limited operates from Norwich, and has developed into the largest sign making company in the UK and Ireland – with more centres than any other business in the industry.

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### Our role

Larking Gowen Corporate Transactions provided assistance throughout the whole process, including:

- Reviewing the initial offer and negotiating with the company directors
- Gaining tax clearance prior to the deal completing
- Assisting with solicitors to draft the legal paperwork

### Client:

Signs Express Holdings Ltd

### Industry sector:

Signage

### Transaction:

Management buyout

### Key highlight:

Larking Gowen helped negotiate a good deal for the shareholders, making sure they received appropriate tax clearance in advance of the deal completing.



### Comments

Peter Sayles and Tony Marsh, Directors of Signs Express Holdings Limited, said:

"As soon as we sat down with James and Jack we realised how straightforward and uncomplicated they were in explaining things to two non-accountants. They always made sure that we knew what they were working on and how the budget was looking at the same time. Thank you to your team, James, for looking after our interests."

James Lay, Larking Gowen Partner, said:

"It was a pleasure to work with Peter and Tony on the deal, and I wish them both the very best for their retirement and future plans. The deal suited all parties, and enables the company to move forward and continue its great success."